

## JOEL SHAPIRO

Departament D'Economia i Empresa  
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**CITIZENSHIP:** USA

**AGE:** 32

**EDUCATION:**

Princeton University, Ph.D. in Economics, 2000  
Principal Thesis Advisor: Professor Patrick Bolton  
Princeton University, M.A. Economics, 1997  
Washington University in St. Louis, A.B. Economics and History (Magna Cum Laude), 1995

**FIELDS OF INTEREST:**

Industrial Organization, Public Economics, Labor Economics, Contract Theory

**APPOINTMENTS:**

Associate Professor (with tenure), Universitat Pompeu Fabra, 2006 – Present

Research Affiliate, CEPR, 2006 - Present

Assistant Professor, Universitat Pompeu Fabra, September 2000 – 2006

Visiting Assistant Professor, University of Wisconsin-Madison, Spring 2005

**PUBLISHED PAPERS:**

“Income Taxation in a Frictional Labor Market,” *Journal of Public Economics*, March 2004.

“Educational Opportunity and Income Inequality,” (joint with Igal Hendel and Paul Willen), *Journal of Public Economics*, June 2005.

(3<sup>rd</sup> most downloaded paper from *Journal of Public Economics*, April-June 2005; [http://top25.sciencedirect.com/?journal\\_id=00472727](http://top25.sciencedirect.com/?journal_id=00472727))

“Conflicts of Interest, Information Provision, and Competition in the Financial Services Industry,” (joint with Patrick Bolton and Xavier Freixas), *Journal of Financial Economics*, forthcoming.

“Wage and Effort Dispersion,” *Economics Letters*, August 2006.

“Downsizing and Job Insecurity,” (joint with Doh-Shin Jeon), *Journal of the European Economic Association*, forthcoming.

**WORKING PAPERS:**

“Selling to Consumers with Endogenous Types,” (joint with Jan Boone), mimeo, Universitat Pompeu Fabra (Latest Version: August 2006), submitted.

“Work Requirements and Income Maintenance Programs,” mimeo, Universitat Pompeu Fabra

“Wage Inequality in a Frictional Labor Market,” mimeo, Universitat Pompeu Fabra (Latest Version: October 2005)

### **WORK IN PROGRESS:**

“Wage Dynamics and Income Transfer Programs,” (joint with Jan Boone) in progress, Universitat Pompeu Fabra

“Advertising Content and Competition,” (joint with Doh-Shin Jeon) in progress, Universitat Pompeu Fabra

“Fatalism: Theory and Evidence,” (joint with Stephen Wu) in progress, Universitat Pompeu Fabra

### **REFEREE:**

Journals:

Journal of Political Economy (2), Review of Economic Studies (2), Rand Journal of Economics, Review of Economic Design (2), Journal of Public Economic Theory (3), International Journal of Industrial Organization, Journal of Financial Intermediation, International Economic Review, Journal of the European Economic Association (4), Labour Economics (2), Review of Financial Studies

Other:

National Science Foundation (NSF) Project Proposal, Universitat de Barcelona Working Paper Series, Cambridge University Press (textbook), Program Committee Member ASSET 2004

### **PRESENTATIONS AT CONFERENCES AND INVITED SEMINARS:**

Invited Seminars:

- Barcelona Jocs, 2006
- University of Leicester, 2006
- University of Groningen, 2006
- Tinbergen Institute, 2006
- Federal Reserve Bank of New York, 2005
- Washington University in St. Louis, 2005
- Hamilton College, 2005
- Boston University, 2005
- University of Wisconsin – Madison (Theory Seminar), 2005
- University of Wisconsin – Madison (Labor Seminar), 2005
- University of Wisconsin – Madison Business School (Finance Lunch), 2005
- Tilburg University, 2004
- NYU-Stern, 2004
- Columbia University, 2004
- Universitat Autònoma de Barcelona, 2004
- Universidad de Alicante, 2002
- Universidade Nova de Lisboa, 2001
- Universitat Autònoma de Barcelona, 2001
- Universitat Pompeu Fabra, 2001
- Barcelona Jocs, 2000
- Universitat Pompeu Fabra, 2000
- University of Texas-Austin, 2000

- University of British Columbia, 2000
- University of Arizona, 2000
- Rutgers University, 2000
- University of Utah, 2000
- Syracuse University, 2000
- Princeton University, 1999

#### Conferences:

- Encuentro de Economía Industrial 2006 (presenter and discussant)
- International Industrial Organization Conference 2006 (presenter and discussant)
- International Industrial Organization Conference 2005 (presenter and discussant)
- Econometric Society North America Winter Meetings 2005 (presenter)
- Duke/Northwestern/Texas I.O. Theory Conference 2004 (presenter)
- Econometric Society North America Winter Meetings 2004 (presenter)
- Encuentro de Economía Industrial 2004 (presenter and discussant)
- UPF 5<sup>th</sup> Workshop on Institutional Analysis (discussant)
- Econometric Society North American Summer Meetings 2003 (presenter)
- Econometric Society North America Winter Meetings 2003 (presenter)
- International Seminar on Macroeconomics (ISOM) sponsored by NBER, 2003 (discussant)
- Encuentro de Economía Industrial 2003 (discussant)
- Society of Economic Design 2002 Meetings (presenter)
- Econometric Society European Meetings 2002 (presenter)
- Econometric Society North American Winter Meetings 2002 (presenter)
- EARIE 2002 (presenter)
- European Summer Symposium in Economic Theory (ESSET – Gerzensee) 2001 (invited participant)

#### TEACHING EXPERIENCE:

Distinctions: Top 10% of the department in evaluations for

- 1) Microeconomía I, Fall 2003
- 2) Microeconomía I, Fall 2002
- 3) Microeconomía II, Winter 2002

#### Experience:

Professor, *Managerial Economics* (in the UPF MBA program), Fall 2002, 2003

Professor, *Public Economics* (in the Graduate Program), Winter 2002, 2003, 2004, 2006.

Professor, *Microeconomía II* (Industrial Organization), Winter 2001, 2002, 2003, 2004, 2006.

Professor, *Microeconomía I* (Contract Theory), Fall 2000, 2001, 2002, 2003, 2004, 2005.

Professor, *Public Finance* (U. Wisconsin) Spring 2005

Professor, *Industrial Organization* (U. Wisconsin) Spring 2005

Teaching Assistant for Professor Kenneth Hendricks, *Industrial Organization*, Economics 311, Fall 1998.

Tutor for the Woodrow Wilson Public Policy and International Affairs Summer Program for Minority Students, *Intermediate Statistics and Intermediate Microeconomics*, Summer 1996, 1997, 1998.

Teaching Assistant for Professor Thomas Leonard, *Intermediate Microeconomics*, Economics 302, Spring 1998.

Teaching Assistant for Professor Igal Hendel, *Industrial Organization*, Economics 311, Fall 1997.

## ACADEMIC SERVICE:

- Coordinator, UPF Microeconomics Seminar, 2001-2003
- Member of UPF Recruiting Committee 2002-2003
- Interviewer for UPF Recruiting at ASSA Meetings, 2001, 2002, 2003, 2005
- Reader of Tesina for Virginie Solelhac (2005), Paolo Vanin (2002)
- Reader of Thesis Proposal for Sandro Shelegia
- Member of Doctoral Thesis Committee of Sudip Gupta (University of Wisconsin – Madison, 2005), Jo Seldeslachts (UAB, 2004)

## GRANTS AND FELLOWSHIPS:

- Fellowship for research stays outside of Catalunya (Beca per a estades de recerca fora de Catalunya BE 2006)
- Ministerio de Educación y Ciencia grant (Referencia BEC2003-00412), for Institutional Design, Asymmetric Information, and Contract Theory (Xavier Calsamiglia, project head), 2004-2006
- Fondation Banque de France grant for “Market Structure, Financial Conglomerates and Information provision by Financial Intermediation,” (joint with Patrick Bolton and Xavier Freixas), 2001-2002
- Ministerio de Educación y Ciencia grant (Referencia BEC2000-1026), for Contract Theory and Institutional Design (Xavier Calsamiglia, project head), 2001-2003
- Universitat Pompeu Fabra’s Comenca grant, 2001
- Woodrow Wilson Society of Fellows, September 1999 – June 2000
- Woodrow Wilson Summer Stipend, Summer 1999
- Princeton University Fellowship, September 1995 - June 1999
- Center of Domestic and Comparative Policy Studies Summer Research Grant 1998
- Washington University College Honors Scholarship, August 1991 – May 1995

## REFERENCES:

### **Patrick Bolton**

Barbara and David Zalaznick Professor of Business  
Columbia University Graduate School of Business  
Dept. of Finance and Economics  
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800 Uris Hall  
New York, NY 10027  
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### **Yeon-Koo Che**

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### **Alessandro Lizzeri**

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