

PABLO CASAS-ARCE

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CURRENT AND PAST POSITIONS

Universitat Pompeu Fabra

Assistant Professor, Department of Economics and Business. September 2006 to present.
Ramon y Cajal Fellow. December 2009 to present.

IESE – SPSP Research Center

Research Fellow. September 2008 to present.

University of Oxford

Leverhulme Postdoctoral Research Fellow, Department of Economics and Nuffield College.
September 2003 to August 2006.

EDUCATION

Harvard University

PhD in Economics. June 2003.

Thesis Title: Essays on the Economics of Organizations

Universitat Pompeu Fabra

B.A. in Economics. June 1998.

Universitat de Barcelona

Two years of the B.A. program in Mathematics.

RESEARCH INTERESTS

Contract Theory, Economics of Organizations, Law and Economics, Corporate Finance

PUBLICATIONS

“Relative Performance Compensation, Contests and Dynamic Incentives,” (with Asís Martínez-Jerez) *Management Science*, Vol. 55, 2009, 1306-1320.

“Owning versus Renting: Do Courts Matter?” (with Albert Saiz) *Journal of Law and Economics*, forthcoming

“Dismissals and Quits in Repeated Games,” *Economic Theory*, forthcoming

“Career Tournaments,” *Journal of Economics and Management Strategy*, forthcoming

WORKING PAPERS

“Opportunism and Incomplete Contracts,” (with Thomas Kittsteiner)

“Job Design and the Benefits of Private Trade,” (with Santhi Hejeebu)

“Customer Lifetime Value Metrics and Frontline Decision Making at a Bank,” (with Asís Martínez-Jerez and V.G. Narayanan)

“The All-pay Auction with Handicaps,” (with Asís Martínez-Jerez)

“Lecture Notes on Industrial Organization”

TEACHING EXPERIENCE

Lecturer on Personnel Economics, Undergraduate course, Universitat Pompeu Fabra. Winter 2009

Lecturer on Personnel Economics, Undergraduate course, Universitat Pompeu Fabra. Fall 2007

Lecturer on Personnel Economics, Undergraduate course, Universitat Pompeu Fabra. Fall 2006

Lecturer on the Theory of the Firm, M.Phil. course, University of Oxford. Spring 2006

Lecturer on Industrial Organization, M.Phil. course, University of Oxford. Fall 2005

Class teacher for Microeconomic Theory, M.Phil. course, University of Oxford. Fall 2005

Lecturer on Industrial Organization, M.Phil. course, University of Oxford. Spring 2005

Class teacher for Microeconomic Theory, M.Phil. course, University of Oxford. Spring 2005

Class teacher for Microeconomic Theory, M.Phil. course, University of Oxford. 2003-2004

Lecturer on Bargaining and Contracts, M.Phil. course, University of Oxford. Fall 2003

Teaching fellow for Econ2010a, Microeconomic Theory, Ph.D. course, Harvard University. Fall 2001

Teaching fellow for Econ2010a, Microeconomic Theory, Ph.D. course, Harvard University. Fall 2000

PROFESSIONAL EXPERIENCE

Pompeu Fabra University. Research assistant for Professor José García Montalvo. 1997-1998.

Valenti Rius Clapers, S.A. (Sant Joan de Vilatorrada, Spain). Internship in the Financial, Marketing and Logistic Activities Area of the Export Trade Department. Summer 1996.

INVITED PRESENTATIONS

2009 Universitat Autònoma de Barcelona

2008 University of St. Andrews, Université de Paris

2006 Universitat Pompeu Fabra, Universidad de Alicante, Queen Mary, Southampton, Brunel, Johnson Graduate School of Management at Cornell, IESE, UCL

2005 Tinbergen Institute Rotterdam, University of Essex

2003 Oxford, Universitat Autònoma de Barcelona, Universidad de Alicante, Bocconi

2002 University of Iowa

CONFERENCE PRESENTATIONS

Simposio de Análisis Económico (Valencia), 2009

Jornadas de Economía Industrial (Vigo), 2009

Econometric Society European Meeting (Milan), 2008

European Economic Association Meeting (Milan), 2008
European Summer Symposium in Economic Theory (Gerzensee, Switzerland), 2008
IESE Workshop, 2008
Tournaments, Contests and Relative Performance Evaluation Conference, North Carolina State University, 2008
Simposio de Análisis Económico (Granada), 2007
Econometric Society European Meeting (Budapest), 2007
European Economic Association Meeting (Budapest), 2007
IESE Workshop, 2006 (Discussant)
Econometric Society World Congress (London), 2005
European Summer Symposium in Economic Theory (Gerzensee, Switzerland), 2005
American Economic Association Meeting (Philadelphia), 2005
Econometric Society European Meeting (Madrid), 2004
European Economic Association Meeting (Madrid), 2004

AWARDS AND SCHOLARSHIPS

Ramon y Cajal Fellowship, 2009-2014
Grant from Ministerio de Ciencia y Tecnología, SEJ2007-64340 (Principal researcher: José García Montalvo), 2008-2012
Juan de la Cierva Fellowship, 2006-2009
Young Economist Award EEA2004
Harvard University Ph.D. Tuition Fellowship, 2002-2003
Danielian Fund (Harvard) for project: “Job Design and the Benefits of Private Trade,” 2002
Harvard University GIC Award for Excellence in Teaching (Ec2010a, Fall 2001)
Harvard University GIC Award for Excellence in Teaching (Ec2010a, Fall 2000)
Bank of Spain Fellowship, 1998-2002
Spanish Ministry of Education and Science Research Fellowship, 1997-1998
Caixa de Manresa Savings Bank Fellowship, 1997-1998

REFEREE FOR

Review of Economic Studies, Journal of Political Economy, Journal of Economic Theory, Journal of the European Economic Association, Economic Journal, Journal of Economics and Management Strategy, European Economic Review, International Economic Review, International Journal of Game Theory, Oxford Bulletin of Economics and Statistics, Oxford Economic Papers, Fiscal Studies, Bulletin of Economic Research, Journal of Institutional Economics, Spanish Economic Review, Revista de Economía Aplicada, InDret

PROFESSIONAL SERVICE

PhD thesis examiner, Yolanda Portilla (Universidad Carlos III), 2009
Program committee member of the Econometric Society European Meeting 2009
Program committee member of the Econometric Society European Meeting 2008
Member of the recruiting committee, Universitat Pompeu Fabra, 2007-08 and 2008-09
Organizer of the microeconomics seminar, Universitat Pompeu Fabra, 2007-08 and 2008-09
Participant in Pompeu Fabra’s promotional seminars for high school students, 2006-07 and 2007-08
PhD thesis examiner, Giorgio Zanarone (Universitat Pompeu Fabra), 2008
PhD thesis examiner, Fabio Feriozzi (Universidad Carlos III), 2007
Organizer of the “semana de los recursos humanos” at Universitat Pompeu Fabra, 2007

Updated: December 2009