

Gaël Le Mens

Universitat Pompeu Fabra,
Department of Economics
and Business
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ACADEMIC APPOINTMENTS

Universitat Pompeu Fabra, Department of Economics and Business, Barcelona, Spain

| | |
|---------------------|-------------------|
| Full Professor | Since 06/2016 |
| Associate Professor | 03/2012 – 06/2016 |
| Assistant Professor | 07/2009 – 03/2012 |

University of Southern Denmark, Department of Marketing and Management, Odense, Denmark

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| Professor (part-time) | Since 04/2017 |
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New York University, Management Department, New York, USA

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| Visiting Scholar | 04/2016 – 09/2016 |
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INSEAD, Decision Science Group, Fontainebleau, France

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| Adjunct Professor of Decision Science & Visiting Scholar | 10/2010 – 12/2010 |
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EDUCATION

Stanford Graduate School of Business, Stanford CA

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| Ph.D. in Business Administration (Field: Organizational Behavior) | June 2009 |
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Stanford School of Engineering, Stanford CA

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| M.S. in Management Science and Engineering (Field: Decision Analysis and Risk Analysis) | June 2003 |
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Supélec, Gif-sur-Yvette, France

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| Diplôme d'Ingénieur (equiv. M.S.) in Electrical & Computer Engineering | September 2003 |
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Paris XI University, Orsay, France

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| Licence (equiv. B.S.) in Economics, with distinction | June 2002 |
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Lycee Henri 4, Paris, France

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| Undergraduate curriculum in Mathematics and Physics for entry in the "Grandes Ecoles" | 1998-2000 |
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PUBLICATIONS

1. Interdependent Sampling and Social Influence (with Jerker Denrell), **Psychological Review**, April 2007, Vol. 114(2), 398-422. DOI: 10.1037/0033-295X.114.2.398. (JCR 2009 Impact Factor: 9.082).
2. Illusory Correlation as the Outcome of Experience Sampling (with Jerker Denrell), August 2008, in B. C. Love, K. McRae, & V. M. Sloutsky (Eds.), **Proceedings of the 30th Annual Conference of the Cognitive Science Society** (pp. 421-426), August 2008. Austin, TX: Cognitive Science Society.
3. Studying Organizational Populations Over Time (with Glenn R. Carroll, Mi Feng and David G. McKendrick), *Handbook of Organizational Research Methods* (pp. 213-229), D. Buchanan and A. Bryman (Eds.). Sage Publications, London, 2009.

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4. How Adoption Speed Affects the Abandonment of Cultural Tastes (with Jonah Berger), **Proceedings of the National Academy of Sciences of the USA (PNAS)**, May 19th, 2009, 106:8146-8150. DOI: 10.1073/pnas.08126471106. (JCR 2009 Impact Factor: 9.432).
5. Reply to Bentley and Ormerod: Key Considerations in Studying Cultural Abandonment Using Baby Names, (with Jonah Berger), **Proceedings of the National Academy of Sciences of the USA (PNAS)**, September 29th, 2009, 106:E110. (JCR 2009 Impact Factor: 9.432). DOI: 10.1073/pnas.09094031106
6. Organizational Evolution with Fuzzy Technological Boundaries: Tape Drive Producers in the World Market, 1951-1998 (with Glenn R. Carroll, Mi Feng and David G. McKendrick), **Research in the Sociology of Organizations**, November 2010, 203-233. DOI: 10.1108/S0733-558X(2010)0000031009
7. Rational Learning and Information Sampling: On the ‘Naivety’ Assumption in Sampling Explanations of Judgment Biases (with Jerker Denrell), **Psychological Review**, April 2011, 118(2), 379-392. DOI: 10.1037/a0023010. Supplemental Material DOI: 10.1037/a0023010.supp (JCR 2009 Impact Factor: 9.082).
8. Seeking positive experiences can produce illusory correlations (with Jerker Denrell), **Cognition**, 2011, 119(3), 313-324. DOI: 10.1016/j.cognition.2011.01.007. (JCR 2009 Impact Factor: 3.562).
9. Founding Conditions, Learning, and Organizational Life Chances: Age Dependence Revisited (with Michael T. Hannan and László Pólos). **Administrative Science Quarterly**, 2011, 56: 95–126. DOI: 10.2189/asqu.2011.56.1.095 (JCR 2009 Impact Factor: 3.842)
Draft version with additional material (On the Dynamics of Organizational Mortality: Age Dependence Revisited): *Stanford GSB research paper 2062*.
10. Social Judgments from Adaptive Samples (with Jerker Denrell), *Social Judgment and Decision Making* (pp 151-169), J. Krueger, (Ed.). Psychology Press, 2011.
11. Information Sampling, Conformity and Collective Mistaken Beliefs (with Jerker Denrell), in M. Knauff, M. Pauen, N. Sebanz, & I. Wachsmuth (Eds.), **Proceedings of the 35th Annual Conference of the Cognitive Science Society** (pp. 2177-2182), August 2013. Austin, TX: Cognitive Science Society.
12. Keeping conceptual boundaries distinct between decision making and learning is necessary to understand social influence, **Behavioral and Brain Sciences**, 2014, 37(01), 87–88. DOI: 10.1017/S0140525X13001775. (JCR 2012 Impact Factor: 18.57).
13. Organizational Obsolescence, Drifting Tastes, and Age-Dependence in Organizational Life Chances (with Michael T. Hannan and László Pólos). **Organization Science**, March-April 2015. DOI: 10.1287/orsc.2014.0910. (JCR 2014 Impact Factor: 3.78).
14. Age-Related Structural Inertia: A Distance-Based Approach (with Michael T. Hannan & László Pólos), **Organization Science**, May-June 2015, 26(3), 756-773. DOI: 10.1287/orsc.2015.0966. (JCR 2014 Impact Factor: 3.78).
15. The Evaluative Advantage of Novel Alternatives: An Information Sampling Account (with Yaakov Kareev and Judith Avrahami), **Psychological Science**, February 2016, 27(2) 161–168. DOI: 10.1177/0956797615615581. (JCR 2014 Impact Factor: 4.94).
16. Predictions with Uncertain Categorization: A Rational Model (with Elizaveta Konovalova) in Papafragou, A., Grodner, D., Mirman, D., and Trueswell, J. (Eds.) **Proceedings of the 38th Annual Conference of the Cognitive Science Society** (pp. 722-272), August 2016. Austin, TX: Cognitive Science Society.
17. Information Sampling, Belief Synchronization and Collective Illusions (with Jerker Denrell), **Management Science**, March 2017, 63(2), 528-547. DOI: 10.1287/mnsc.2015.2354 (JCR 2014 Impact Factor: 2.48).
18. When More Selection is Worse (with Jerker Denrell & Chengwei Liu), **Strategy Science**, March 2017, 2(1), 39-63. DOI: 10.1287/stsc.2017.0025.

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19. Selective Information Sampling and the In-Group Heterogeneity Effect (with Elizaveta Konovalova), in Gunzelmann, G., Howes, A., Tenbrink, T., Davelaar, E. (Eds) **Proceedings of the 39th Annual Conference of the Cognitive Science Society**, August 2017. Austin, TX: Cognitive Science Society.

UNDER REVIEW

Feature Inference with Uncertain Categorization: Re-assessing Anderson's Rational Model (with Elizaveta Konovalova), Revise and Resubmit at *Psychonomic Bulletin and Review*, April 2017.

The collective hot stove effect: How endogenous crowd formation undermines the wisdom-of-the-crowd (with Balázs Kovács, Yaakov Kareev, and Judith Avrahami), Revise and Resubmit at *Psychological Science*, April 2017.

WORK IN PROGRESS

Information Sampling and the Evaluative Advantage of Popular Alternatives (with Jerker Denrell & Balázs Kovács).

The curse of Abundance (with Yaakov Kareev and Judith Avrahami).

Use of Multiple Labels to Describe an Object: A Bayesian Model and Two Experiments (with Michael Hannan).

Predictions with Uncertain Categorization: A Rational Model (with Elizaveta Konovalova).

Learning from the Experiences of Others: Do People Process Information Samples from Out-Group Members Differently from Information Samples for In-Group Members (with Albert Costa, Marc Lluís and Thomas Woiczuk).

Using aggregated data to make causal judgments at the individual level of analysis (with Florian Kutzner).

Bandit problems with foregone payoffs: an experimental investigation (with Florian Kutzner and Mark Ihmels).

Books:

The Hot-Stove (with Jerker Denrell) – Contract with Princeton University Press (to be published in 2018)

Concepts and Categories: Foundations for Sociological Analysis (with Amir Goldberg, Michael T. Hannan, Greta Hsu, Balázs Kovács, Giacomo Negro, László Pólos, Elizabeth G. Pontikes, and Amanda J. Sharkey).

TEACHING

Universitat Pompeu Fabra, Department of Economics and Business, Barcelona, Spain.

Professor for Business Economics 2, (1st year undergraduate core class), Winter 2010.

Professor for Business Organization and Management, (1st year undergraduate core class), Fall 2010 – Winter 2011, Fall 2012-2016.

Professor for Social Psychology of Organizations, (3rd year undergraduate class), Fall 2011-2016.

Professor for Psychology & Business (3rd year undergraduate class), Winter 2012.

Professor for Organizational Behavior, (Master of Science in Management), Fall 2011-2016.

Professor for the Scientific Inference and Experimental Design block of the Research Seminar course for the Doctoral Students in the Department of Economics and Business, Fall 2013-2016.

Coordinator of 'Choice in Context' course for the Doctoral Students in the Department of Economics and Business, Spring 2015-2017.

Insead, Decision Sciences, Fontainebleau, France

Professor for Models for Strategic Planning (MBA elective), Oct-Dec 2010.

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University of Lugano (USI), Lugano, Switzerland

Professor for Design and Analysis of Experiments (PhD), May 2013.

London Business School, London, United Kingdom

Professor for the 'Modeling' section of the PhD seminar in Research Design, June 2013.

Stanford School of Engineering, Department of Management Science and Engineering, Stanford CA

Teaching Assistant for classes in Decision Analysis – taught weekly sessions to up to 40 students (some sessions were televised for distance-learning students) and designed and graded problem sets and exams.

Decision Analysis 1 (Graduate), Prof. Ronald A. Howard, Fall 2003 & 2004

Decision Analysis 2 (Graduate), Prof. Ali E. Abbas, Winter 2004

Introduction to Decision Analysis (Undergraduate), Prof. Ross D. Schachter, Spring 2004

Introduction to Decision Making in Organizations (Undergraduate), Prof. Burke Robinson and Prof. Sam Holtzmann, Summer 2004, 2005 & 2006

Teaching Assistant for classes in Strategy and Organizations

Strategy in Technology-Based Companies (Graduate) Prof. Riitta Katila, Winter 2005 & 2006 and Prof. K. Eisenhardt, Fall 2005. Managed the Markstrat simulation component of the course and taught the Technology Standards / Game Theory module on the video game industry (Nintendo, Sega and 3DO cases).

Creativity and Innovation (Graduate), Prof. Tina L. Seelig, Spring 2005 & 2006.

Stanford Graduate School of Business, Stanford CA

Teaching assistant for Organizational Learning (MBA), Prof. Jerker Denrell, Spring 2007.

CONFERENCE PRESENTATIONS

Information Sampling and the Environment: Application to the Effect of Popularity on Evaluations. Oral communication at *the International Conference on Thinking* 2016, August 2016, Providence, USA.

Selective Rating Behavior by Online Communities Leads to Systematic Biases in Review Scores (with *Balázs Kovács, Yaakov Kareev, and Judith Avrahami*). Oral communication at the 2016 TOM Meeting, July 2016, MIT, Cambridge, USA.

Use of Multiple Labels to Describe an Object. A Bayesian Model and Experimental Evidence (with Michael T. Hannan, Anjali Bhatt, Solène Delecourt, Govind Manian). Oral communication at the 2016 Ecology Conference, June 2016, Catania, Italy.

Predictions with Uncertain Categorization: A Rational Model (with Elizaveta Konovalova). Poster presented at the 28th *APS Annual Convention*, May 2016, Chicago, USA and at the 38th Annual Meeting of the Cognitive Science Society, August 2016, Philadelphia, USA

A rational approach to cross-attribute inferences from uncertain categorization (with Elizaveta Konovalova). Paper presented at *TEAP 2016*, March 2016, Heidelberg, Germany.

When More Selection is Worse (with Jerker Denrell & Chengwei Liu). Paper presented at the *Evolutionary Perspectives on Strategy Conference*, Stanford GSB, Stanford, USA, January 2016.

The Halo Effect as the Product of Optimal Statistical Inference: Explaining how Categories Affect the Perception of Partially Observed Features (with Elizaveta Konovalova). Poster presented at the 2015 *SJDM Conference*, November 2015, Chicago, USA. (presented by co-author)

The Curse of Abundance? (with Yaakov Kareev & Judith Avrahami). Paper presented at *SPUDM25*, Budapest, Hungary, August 2015.

A general self-anchored model of comparative judgment (with Elizaveta Konovalova). Poster presented at *SPUDM25*, Budapest, Hungary, August 2015.

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Selective Rating Behavior by Online Communities Leads to Systematic Biases in Online Scores. (with Balázs Kovács, Yaakov Kareev & Judith Avrahami). Poster presented at the 7th Meeting of the Theoretical Organization Modeling Society, Venice, Italy, June 2015.

When Tougher Selections Lead to Worse Outcomes (with Jerker Denrell and Chengwei Liu). Poster presented at the 6th Meeting of the Theoretical Organization Modeling Society, Odense, Denmark, June 2014.

The Status Heuristics: On the Psychology of Using Status Signals (with Balázs Kovács and Amanda Sharkey). Paper presented at the 17th Organizational Ecology Conference, Barcelona, July 2014.

Conceptual spaces and categories: a geometrical model (with Amir Goldberg, Michael T. Hannan, Greta Hsu, Balázs Kovács, Giacomo Negro, László Pólos, Elizabeth G. Pontikes, and Amanda J. Sharkey). Paper presented at the 17th Organizational Ecology Conference, Barcelona, July 2014.

The Evaluative Advantage of Novel Alternatives: An Information Sampling Account (with Yaakov Kareev, & Judith Avrahami). Paper presented at BDRM2014, London, July 2014.

Information Sampling and the Evaluative Advantage of Novel Alternatives (with Yaakov Kareev, & Judith Avrahami). Paper presented at SPUDM24, Barcelona, August 2013.

The Geometry of Organizational Adaptation (with Michael T. Hannan and László Pólos). Poster presented at the Nagymaros Conference, Budapest, Hungary, July 2013.

Information Sampling, Conformity and Collective Mistaken Beliefs. Poster presented at the 35th Annual Conference of the Cognitive Science Society, Berlin, Germany, July 2013.

Sampling Popular Alternatives can Lead to Collective Illusions (with Jerker Denrell). Paper presented at the 5th meeting of the Theoretical Organization Society, New York University, April 2013 and at SPUDM24, Barcelona, August 2013.

Following the crowd can lead people to agree with a mistaken majority even when people form their beliefs just from their own experiences (with Jerker Denrell). Paper presented at the Symposium on Incentives and Identity in Organizations, Institute for Advanced Studies, Toulouse, June 2012.

Learning To Be Satisfied with the Status Quo (with Jerker Denrell). Paper presented at the 3rd Meeting of the Theoretical Organization Modeling Society, Barcelona, Spain, January 2012.

Measuring the strength of organizational innovation using patent data. Oral presentation at the Oxford Workshop on Similarities, University of Oxford, September 2011.

Adaptive sampling and learning about multi-attribute alternatives. Oral presentation at the Small Group Meeting "What is Adaptive Cognition and Behavior?", Heidelberg, Germany, September 2011.

A Systematic Effect of Access to Information on Impression Formation (with Jerker Denrell). Paper presented at SPUDM23, Kingston, UK, August 2011.

Drifting Tastes, Inertia and Organizational Viability. Paper presented at the Nagymaros Conference, Lugano, Switzerland, July 2011 and at the European Organizational Ecology Workshop, Tilburg, Netherlands, January 2012.

Optimal Experimentation in Bandit Problems. Invited presentation at the 1st Meeting of the Theoretical Organization Society, Keeble College, University of Oxford, UK, August 2010.

Drifting Tastes, Inertia and Organizational Mortality (with Michael Hannan and László Pólos). Paper presented at the Nagymaros Conference, Helsinki, Finland, June 2010.

Age-Dependence Revisited (with Michael Hannan and László Pólos). Paper presented at the Annual Meeting of the Academy of Management, Montreal, Canada, August 2010 and at the 1st Meeting of the Theoretical Organization Modeling Society, Keeble College, University of Oxford, UK, August 2010.

Learning To Be Satisfied with the Status Quo (with Jerker Denrell). Paper presented at the Barcelona Conference on Analytical Sociology and Social Mechanisms, Barcelona, Spain, June 2010.

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Path-Dependence and the Dynamics of Organizational Mortality: Age-Dependence Revisited: Age-Dependence Revisited (with Michael Hannan and László Pólos). Paper presented at *the Resource Partitioning Conference*, Durham, UK, March 2010.

Adoption Velocity and the Abandonment of Cultural Tastes (with Jonah Berger). Paper presented at the *Annual Meeting of the Academy of Management*, Chicago USA, August 2009.

Age-Dependence Revisited (with Michael Hannan). Paper presented at the *Nagymaros Conference*, Verona, Italy, July 2009.

Experience Sampling and Information about Foregone Payoffs. Oral presentation at the *Society for Judgment and Decision Making Conference*, Chicago, IL, November 2008.

Experience Sampling in Causal Learning, symposium presentation at the *Annual meeting of the Academy of Management*, OMT division, Anaheim, CA, August 2008.

How Concerns for Legitimacy Can Bias Assessments of Efficiency (with Jerker Denrell). Paper presented at the *Annual meeting of the Academy of Management*, OMT division, Anaheim, CA, August 2008, and at the *Annual Meeting of the American Sociological Association*, Boston, MA, August 2008.

Organizational Evolution in a Fuzzy Technological Environment: Tape Drive Producers in the World Market, 1951-1998 (with Glenn R. Carroll, Mi Feng and Dave McKendrick). Paper presented at the *Annual meeting of the Academy of Management*, OMT division, Anaheim, CA, August 2008 and at the *Annual Meeting of the American Sociological Association*, Boston, MA, August 2008.

Illusory Correlations as the Outcome of Experiential Sampling (with Jerker Denrell). Paper presented at the *Thirtieth Annual Conference of the Cognitive Science Society*, Washington, DC, July 2008 and at the *41st Annual Meeting of the Society for Mathematical Psychology*.

Adoption Velocity and the Death of Culture (with Jonah Berger), poster presented at the *Behavioral Decision Research in Management Conference*, San Diego, CA, April 2008.

Learning about Multi-Attribute Objects: Illusory Correlation in Person Perception (with Jerker Denrell), poster Presented at the *Society for Personality and Social Psychology Conference*, Albuquerque, NV, February 2008; and at the *Behavioral Decision Research in Management Conference*, San Diego, CA, April 2008.

Endogenous Attitude Formation and Group Polarization: poster presented at the *Society for Personality and Social Psychology Conference*, Albuquerque, NV, February 2008;

Environmental Changes and the Dynamics of Organizational Mortality, paper presented at the *Annual Meeting of the American Sociological Association*, New York, NY, August 2007. Poster presented at the *Annual meeting of the Academy of Management*, OMT division, Anaheim, CA, August 2008. Paper presented at the *Nagymaros Conference*, Antwerp, Belgium, June 2008.

Learning to be Myopic (with Jerker Denrell), 2007, paper presented at the *Annual meeting of the Academy of Management*, BPS division, Philadelphia, August 2007.

Cognitive Frames and Managerial Learning: Are More Refined Representations Always Better? paper presented at the *Annual meeting of the Academy of Management*, BPS division, Atlanta, August 2006.

Interdependent Sampling and Social Influence (with Jerker Denrell), paper presented at the *Annual Meeting of the Society for Mathematical Psychology*, Vancouver, July 2006.

Interdependent Sampling and Social Contagion (with Jerker Denrell), paper presented at the *Annual Meeting of the Academy of Management*, OMT division, Honolulu, August 2005, and at the *American Sociological Association*, Philadelphia, August 2005.

INVITED PRESENTATIONS (PAST AND UPCOMING)

2008: Yahoo Research, (New York), ESMT (Berlin), University of Lugano (Switzerland), SMU (Singapore), HKUST (Hong Kong), Chicago GSB (USA), Yale SOM (USA), University College London (UK), Oxford Saïd (UK), Universitat Pompeu Fabra (Spain).

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2009: London Business School (UK), INSEAD (France), University of Toronto Rotman School of Management (Canada), MIT (USA), Barcelona Economics Decisions Group (Spain).
2010: MIT (USA), TOM meeting (Oxford, UK), INSEAD (France).
2012: Tilburg University (The Netherlands), Carlos III (Spain), University of Basel (Switzerland), University of Chicago (USA).
2013: Stanford University (USA), Universidad de las Islas Baleares (Spain), University of Lugano (Switzerland), University of Southern Denmark (Denmark).
2014: Heidelberg University (Germany), UC Davis (USA).
2015: Medici Summer School (Italy), Max Planck Institute for Human Development, (Berlin)
2016: Warwick University (UK), Center for Brain and Cognition, UPF (Spain), Stanford GSB (USA), University of Southern Denmark (Denmark), MIT/Harvard Economic Sociology Seminar (USA), IESE (Spain).
2017: MIT (USA).

RESEARCH VISITS

2010: October–December: INSEAD, France. Host: Theodoros Evgeniou.
2011: July 17th – August 16th: Stanford University, USA. Host: Prof. Michael Hannan.
2012: August 6th – August 24th: Hebrew University, Jerusalem, Israel. Host: Prof. Yaakov Kareev.
2013: Jan 2nd – Jan 10th: Stanford University, USA. Host: Prof. Michael Hannan.
2014: Jan 9th – Jan 20th: Hebrew University, Jerusalem, Israel. Host: Prof. Yaakov Kareev.
2014: May 1st – May 18th: Stanford University, USA. Host: Prof. Michael Hannan.
2015: February 26th – March 2nd: Hebrew University, Jerusalem, Israel. Host: Prof. Yaakov Kareev.
2015: May 11th – May 17th: Stanford University, USA. Host: Prof. Michael Hannan.
2015: June 14th – Jun 19th: Max Planck Institute for Human Development, Berlin, Germany. Host: Adaptive Behavior and Cognition Group.
2015: September 8th – 13th: Yale University, USA. Host: Prof. Balázs Kovács.
2016: January 17th – January 25th: Hebrew University, Jerusalem, Israel. Host: Prof. Yaakov Kareev.
2016: January 28th – February 3rd: Stanford University, USA. Host: Prof. Michael Hannan.
2016: April 6th – September 16th: New York University, USA. Host: Prof. Zur Shapira.
2017: January 2nd – January 10th: Stanford University, USA. Host: Prof. Michael Hannan.

TECHNICAL REPORT

Swing Option Valuation Using Markov Chains Modeling (with Steven Brown), Electricité de France, Technical Report HR31/03/010/A, 2003

MEDIA MENTIONS

NYTimes, ABCNews.com, USAToday.com, WSJ.com, FT.com, Freakonomics Blog, Times Online, Diario Digital Nuestro Pais, Gazeta da Serra, Ellibrepensador.com, Europapress.es, Omnia, El Pais.cr, Focus ONLINE, Weser Kurier online, Berliner Morgenpost, Netzeitung.de, 20 Minuten Online, Invernews.com, Stern.de, Scientific American Daily Podcast, MedicinaTV.com, WebMD.com, OE24.at, G1.globo.com, Psychology Today.

RESEARCH ACCREDITATIONS

Advanced research accreditation (Full Professor, ‘Catedràtic’) issued by AQU (The Catalan University Quality Assurance Agency), 02/2017.
Research accreditation (Associate Professor, ‘Professor Agregat’) issued by AQU (The Catalan University Quality Assurance Agency), 09/2012.

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FELLOWSHIP AWARDS AND GRANTS

Main Grants as a Principal Investigator (total funding raised: € 675,000 + 2 funded PhD positions for 4 years)

2017-19: Agencia Estatal de Investigación (AEI) y al Fondo Europeo de Desarrollo Regional (FEDER): PSI2016-75353-P (AEI/FEDER UE-PSI2016-75353: Using Information Provided by the Social Environment to Make Better Predictions.) € 110 110 + funding for 1 PhD position for 4 years

2017: Spanish Ministry of Education, Culture and Sports. Travel Grant Jose Castillejo. €22 099.

2015-2016: BBVA Foundation Grant IN[15]_EFG_ECO_2281 (Ayudas Fundación BBVA a Investigadores y Creadores Culturales). € 40 000.

2015-2020: Ramon y Cajal Fellowship #RYC-2014-15035 (2015-2020): € 308 600.

2014-2016: Spanish Ministry of Economy and Competitiveness (MINECO), Subprograma Estatal de Generación de Conocimiento, Grant #PSI2013-41909-P: Harnessing Collective Wisdom to Improve Individual Decision-Making in Complex Social Environments. € 84 700 + funding for 1 PhD position for 4 years.

2009-2012: Juan de la Cierva Fellowship # JCI-2009-05380 (2009-2012). € 100 980.

Other funding

2015: Barcelona GSE Seed Grant **(PI)**. € 5000.

2014: AGAUR-Generalitat de Catalunya, “Grup de Recerca en Estratègies Empresarials,” (PI: Robin Hogarth). € 38.400.

2011: ARCS-DGR, Grant # 2011 ARCS1 00153 for TOM Conference organization **(PI)**. € 4000.

Spanish Ministry of Science and Innovation Grant # ECO2010-17145 (PI: Manel Baucells). € 49 500 + funding for 1 PhD position for 4 years.

2009-2010 : Comença Grant, Universitat Pompeu Fabra.

2009-2010 : Consolider Grant, Universitat Pompeu Fabra.

2009-2011 : Presenta Grant from Universitat Pompeu Fabra.

2008-09: David Lee Fellowship.

2006-08: Carol F. Dressler Fellowship.

2006-08: Reid W. Dennis Fellowship.

2006-07: Ernest T. Hinshaw, Jr. and Nell Hinshaw Fellowship.

2006-07 & 2008-09: Floyd L. McElroy Fellowship.

2007: Grant from the Interdisciplinary Behavioral Research Fund at the Stanford GSB (\$1000), 2007.

REVIEWING ACTIVITIES

Editorial Board Member of Decision Analysis (1/1/2011 -)

Editorial Board Member of Strategy Science (03/2014 -)

Ad-hoc reviewer for the Proceedings of the National Academy of Science of the USA, Industrial and Corporate Change, Research in the Sociology of Organizations, Management Science, Organization Science, Journal of Management Studies, European Management Journal, British Journal of Social Psychology, Organizational Behavior and Human Decision Processes, Cognition, Cognitive Science, Frontiers in Psychology, the Swiss National Foundation, Israel Science Foundation.

Gaël Le Mens

CONFERENCE ORGANIZATION

Organizer of the 2nd meeting of the Theoretical Organization Modeling Society, Barcelona, UPF, Barcelona, Spain, Jan 7-10, 2011.

Member of the Scientific Committee of the 14th Annual Organizational Ecology Conference (Nagymaros), Lugano, Switzerland, June 2011.

Organizer of the 3rd meeting of the Theoretical Organization Modeling Society, UPF, Barcelona, Spain, Jan 13-15, 2012.

Organizer of the 4th meeting of the Theoretical Organization Modeling Society, UPF, Barcelona, Spain, Sept 14-16, 2012.

Member of the Scientific Committee of the 5th meeting of the Theoretical Organization Modeling Society, New York University, New York, USA, Apr. 19-21, 2013.

Member of the Scientific Committee of the 6th meeting of the Theoretical Organization Modeling Society, University of Southern Denmark, June 6-8, 2014.

Organizer of the 17th Annual Organizational Ecology Conference (Nagymaros), UPF, Barcelona, Spain, July 2-4, 2014.

ADVISING TO DOCTORAL STUDENTS

Doctoral Dissertation Advisor to Elizaveta Konovalova (2014-), Thomas Woiczuk (2015-), Josep Gisbert (2016-)

Member of the Dissertation Defense committee of Johannes Müller-Trede (UPF, Spring 2012), Ulrik Nash (University of Southern Denmark, Spring 2013), Pantelis Analytis (Max Planck Institute for Human Development and Humbolt University Berlin, June 2015), Rebeka Johnson (University of Lugano, September 2015), Hrvoje Stojic, (UPF, Winter 2017).

Member of the Dissertation Proposal committees of Giovanni Giusti (Spring 2010), Giampaolo Viglia (Spring 2012), Hrvoje Stojic (Spring 2013). Niklas Heusch (Winter 2015), Elizaveta Konovalova (Summer 2015), Marc Lluís (Spring 2016), Thomas Woiczuk (Summer 2016).

SERVICE

Founder of the Behavioral and Management Research Breakfast at UPF (weekly seminar series designed to foster relations between PhD students and professors).

Chair of the recruiting committee for tenure-track appointments in Management at UPF (2017-).

Chair of the Supervision Commission of the Barcelona School of Management (2017-).

Member of the recruiting committee for tenure-track appointments in Management at UPF (2011-2016).

Member of the Academic Advisory Board Barcelona School of Management (2013-)

Member of the Taskforce on the Future of Professional Education (UPF-idEC, 2012)

Director of Research and International Executive Education at UPF-Barcelona School of Management.

OTHER PROFESSIONAL EXPERIENCES

EDF R&D, Clamart, France

Summer Research Associate – research on option pricing in energy markets

Summer 2003

Schneider Electric, Chalon sur Saône, France

Internship Worker on an assembly line.

Summer 2001

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OTHER SKILLS AND INTERESTS

Language skills: French (native), English (fluent), Catalan, (average), Spanish (average).

Hobbies: Swing Dancing, Hiking, Sailing.

ONLINE RESEARCH PROFILES

Google Scholar: http://scholar.google.com/citations?user=uTAgm_EAAAAJ&hl

Scopus Author ID: 16309896500

ResearchID / Web of Knowledge: <http://www.researcherid.com/rid/H-9519-2012>

ORCID: <http://orcid.org/0000-0003-4800-0598>

REFERENCES

Prof. Dr. Klaus Fiedler; Professor of Psychology, University of Heidelberg. Address: Psychologisches Institut, Universitaet Heidelberg, Hauptstrasse 47-51, 69117 Heidelberg, FRG, Germany; Email: klaus.fiedler@psychologie.uni-heidelberg.de

Prof. Michael T. Hannan; Stratacom Professor of Management, Stanford Graduate School of Business; Professor of Sociology, School of Humanities and Sciences. Address: Stanford GSB, Knight Management Center, 655 Knight Way, Stanford, CA 94305-7298, USA; Email: hannan@stanford.edu

Prof. Robin Hogarth; ICREA Research Professor, Universitat Pompeu Fabra; Address: Department of Economics of Business, UPF, Ramon Trias Fargas, 25-27; 08005 Barcelona, Spain; Email: robin.hogarth@upf.edu